Sherri Cully

Education

MEDIATION FOR PROFESSIONALS 2017

- Kompass

BACHELOR OF ARTS DEGREE, BROCK UNIVERSITY

- Major: Developmental Psychology

Related Certifications

Openness Mediation Training Oct 2026

CP Med April 2026

Voice of the Child Reports –Nov 2023

Acc F.M. OAFM-2023

DBT Mar 2023

FDRP, Med. Certification 2022- FDRIO

Other Training

Collaborative Problem Solving

Communications workshops

Legislation workshops

The Third Way -Anti-bullying

Association related training in an ongoing basis

Skills & Abilities

A strong communicator with the ability to assist people in seeing the positive in situations. Adept at building relationships and trust. Very astute at reading people and understanding motives and goals. Have always had a keen interest in how people think and the ability to influence. Extraordinarily strong relationship builder with a proven track record of repeat, loyal customers, and clients.

Experience

CULLY CONSULTING AND MEDIATION 2017-PRESENT

- Work with individuals and companies in making some of the most challenging decisions/ changes in their lives.
- Mediate with couples separating, families in conflict as well as workplace conflicts.
- Constant communication with clients in areas keeping them informed and ensuring we are all working towards the same goals.
- Utilize industry specific software for client management and necessary progress and final reports.
- Collaborate with other professionals in an as need basis.

- Cold calling potential clients and candidates across a variety of industries and disciplines.
- Collaborate and negotiate between clients and candidates to obtain a successful union.
- Career assessment and coaching to individuals looking at starting or changing careers.

HEC GROUP DEC 2010-2017

GROUP MANAGER

- While managing my own clients continue to market for new business and consistently recruit highly skilled candidates to fulfill position with demanding clients often in niche markets.
- Advice and counsel applicants through the job change process from resume writing to offer acceptance
- Negotiation of rates and compensation packages with clients and applicants alike.
- Educate both clients and applicants on market values and trends
- Interview match and assess applicants' skills and present to appropriate organizations,
- Supervise manage and coordinate assignments within the recruitment team, reporting on accomplishments and area for training
- Train on best practices for successful client management including the restructure of process and policies.
- Heavily involved in the design content and structure of our marketing material including website

MANAGING DIRECTOR DEC 2009-DEC 2010

HRG RECRUITING

- Collaborating closely with the president for all strategic decisions. Responsible for managing the office through a complete re-structure which also included being instrumental in the design of the marketing brochures and the website.
- Developed new business and directly recruit top candidates for client's needs.

GROUP MANAGER DEC 2008-2009

HRG RECUITING

- Lead team of recruiters to reach their goals through mentoring and training daily
- Business development and direct recruitment including salary and fee negotiation

SENIOR PORJECT MANAGER INC. 2003-2008

WELLINGTON PARTNERS

- Informally supervise, assist, and direct junior staff with recruitment and client development
- Design develop and implement plans for training of junior staff
- Design and implement marketing strategies to build new clientele and break into new markets.
- Interview, assess and match applicant skills to client needs
- Develop client relationships
- Advice and counsel applicants through process from resume improvements to offer acceptance
- Negotiate rates with clients
- Negotiate salary and other employment terms on behalf of applicants
- Educate clients and applicants as to current market values and trends
- Recruit potential candidates to fill specific client needs

PROJECT MANAGER 1996-2003

HEC GROUP

- Market for new job orders and clientele
- Develop client relationships
- Advice and counsel applicants through process from resume improvements to offer acceptance
- Negotiate rates with clients
- Negotiate salary and other particulars on behalf of applicants
- Educate clients and applicants as to current market values and trends
- Recruit potential candidates to fill specific client needs
- Interview, assess and match applicant skills to client needs

Volunteer Work

TREE OF STARTS MENTAL HEALTH AND ADDICTION SUPPORT- ZOOM COORDINATOR 2021

HWDSB MENTAL HEALTH CAREGIVER ADVISORY TEAM 2020-PRESENT

HEALTHY YOUTH NETWORK- SENIOR LEADERSHIP TEAM 2019-PRESENT

WHATS YOUR PATH-YOUTH EMPLOYEMENT PROGRAM- LEADERSHIP TEAM 2018-PRESENT

CATHOLIC CHILDREN'S AID SOCIETY- volunteer speaker on adoption and support on adoption